



July 17-19, 2020  
The Diplomat Beach Resort  
Hollywood, FL



Florida Society of Interventional Pain Physicians &  
Florida Society of Physical Medicine and Rehabilitation



**EXHIBITOR PROSPECTUS**

# Interventional Pain Management:

## Course Director Jesse Lipnick, MD



### Mission of FSIPP

To promote the development and practice of safe, high quality, cost effective interventional pain management techniques for the diagnosis and treatment of pain and related disorders and to insure patient access to these interventions.

Join FSIPP  
[www.fsipp.org](http://www.fsipp.org)



### FSPMR Core Value

The Florida Society of Physical Medicine and Rehabilitation serves its members by promoting our specialty and advocating public policy issues that relate to persons with disabling conditions. We will represent the interest of our members and their patients who have, or may develop temporary or permanent impairments or disabilities.

Join FSPMR  
[www.fspmr.org](http://www.fspmr.org)

For Questions Contact  
Michelle Byers | [michellehbyers@gmail.com](mailto:michellehbyers@gmail.com)  
Raedden Robson | [raedden@mantrameetings.com](mailto:raedden@mantrameetings.com)

# Welcome Letter From

## Jesse Lipnick, MD

### Course Director and FSIPP President

As course director for “FSIPP Interventional Pain Management, 2020” and President of the Florida Society of Interventional Pain Physicians (FSIPP), I would like to welcome each and every one of you to this year’s conference.

The Florida Society of Interventional Pain Physicians (FSIPP) is committed to the development of educational programs and advocacy that is innovative, cutting edge and relevant to practitioners treating patients in pain. Along with our parent organization, ASIPP, our mission is to provide and encourage educational and professional growth opportunities for physicians and allied health professionals, clinical health care professionals and local health facilities. We focus on improving patient outcomes, access to care and providing solutions to administrative, legal and business obstacles.

We are committed to outreach locally, nationally and internationally on topics that affect you, your practice and your patients. We strive to bring together an incredible faculty of thought leaders in interventional pain and conference attendees are our colleagues and friends, who truly want to improve the science, patient outcomes and quality of care. We hope to bring discussions and presentations on the best that science has to offer and we encourage feedback and recommendations to make this program truly what it set out to be.

Sincerely appreciate the input and energy invested in this conference by our board of directors, planning committee, scientific education committee, faculty members and conference staff in an effort to continue to make this program educational, informative, enlightening and most of all, fun. Thank you for sharing your time, energy and intellect with us this weekend and we look forward to sharing this time with you for many more years to come.

Course Director  
Jesse Lipnick, MD  
FSIPP President

# The Florida Society of Interventional Pain Physicians (FSIPP)

FSIPP is THE voice for interventional pain physicians.

FSIPP has been a leader in promoting fair legislation access to care and protecting reimbursement. We continue to educate payors, state officials and organizations regarding our area of expertise. We must make ownership our specialty, promote well developed research and continue to expand our mission in the public and political arena.

## Mission of ASIPP and FSIPP:

To promote the development and practice of safe, high quality, cost effective interventional pain management techniques for the diagnosis and treatment of pain and related disorders and to insure patient access to these interventions.

## Our Educational Program:

### Statement of need:

Pain management and interventional pain management are quickly growing fields in medicine. Emerging science and treatment options for patient care are growing rapidly and it is important for clinicians specializing in this field of medicine to know, understand and evaluate available options to be able to continue to provide the best treatment options and quality of care for patients. Additionally, this field of medicine is subject to higher than normal scrutiny, liability and litigiousness stemming from alleged over treatment and under treatment of care. It is vitally important for clinicians to understand best practices and practice guidelines to insure that they are offering the best care, remaining in compliance to lessen exposure and liability while still insuring access to care and the best treatment outcomes for patients.

### Program Goal and Learning Objectives:

The goal of this activity is to disseminate best practices in the assessment, diagnosis, treatment and management of patients with pain.

At the completion of this activity, participants should be better prepared to:

- Recognize and evaluate pain, description of pain, and pain makers
- Interpret new Federal Regulations to assist in implementing standards of care and to assist in patient and compliance.
- Achieve a greater understanding of best practices and available guidelines on new techniques, agents and therapies for patients.

### Accreditation:



JOINTLY ACCREDITED PROVIDER™  
INTERPROFESSIONAL CONTINUING EDUCATION

In support of improving patient care, this activity has been planned and implemented by Dannemiller and FSIPP. Dannemiller is jointly accredited by the Accreditation Council for Continuing Medical Education (ACCME), the Accreditation Council for Pharmacy Education (ACPE), and the American Nurses Credentialing Center (ANCC), to provide continuing education for the healthcare team.



**DANNEMILLER™**  
Healthcare Education

AMA: Dannemiller designates this live activity for a maximum of \_\_\_ AMA PRA Category 1 Credit(s)™. Physicians should claim only the credit commensurate  
ANCC: Dannemiller designates this educational activity for \_\_\_ contact hours.

For Questions Contact

Michelle Byers | michellebyers@gmail.com

Raeden Robson | raeden@mantrameetings.com



This activity has been planned and implemented in accordance with the accreditation Standards of the American Association of Nurse Practitioners (AANP) through the joint providership of

Dannemiller and FSIPP. Dannemiller is accredited by the American Association of Nurse Practitioners as an approved provider of nurse practitioner continuing education. Provider number: 090419. This program is accredited for \_\_\_ contact hour(s) which includes \_\_\_ hours of pharmacology.

### Credit Designation:

Physicians should claim only the credit commensurate with the extent of their participation in the activity. Disclosures of Conflicts of Interest FSIPP requires instructors, planners, managers, and other individuals who are in a position to control the content of this activity. All indentified conflicts of interest of thoroughly vetted by Florida Society of Interventional Pain Physicians for fair balance, scientific objectivity of studies mentioned in the materials or used as the basis for content and appropriateness of patient care recommendations.

### Target Audience and General Information

FSIPP Interventional Pain Mangement, 2020 will feature an interventional pain medicine faculty, some nationally and internationally recognized. This content led conference will help the interventional pain medicine practitioner expand and update existing knowledge/skills regarding ever-increasingly sophisticated diagnostic and practice guidelines, to share new ideas for evaluation and treatment techniques, and to increase the practitioner's knowledge and ability to act and advocate for patients within the current medical legislative and regulatory environment. Educational formats include lectures, PowerPoint presentations, a Panel, and Question and Answer time built into every presentation for audience participation and learning.

### The meeting will be held at the:

The Diplomat Beach Resort  
3555 South Ocean Drive  
Hollywood, FL 33019

We welcome the opportunity to create sponsorship packages that meet your individual needs and we are committed to making this program conference a success for each vendor!

We look forward to seeing you at The Diplomat Beach Resort, Florida!

For Questions Contact  
Michelle Byers | [michellebyers@gmail.com](mailto:michellebyers@gmail.com)  
Raedden Robson | [raedden@mantrameetings.com](mailto:raedden@mantrameetings.com)

# SPONSORSHIP OPPORTUNITIES

## Platinum Sponsor (2 available) \$30,000

- Platinum Sponsor recognition in program book
- Premier conference signage recognition
- 10' x 10' exhibit space in a prime location
- 6 complimentary program badges
- Lanyard Sponsorship
- Full-page ad space in meeting program
- Inclusion of 1 printed piece in attendee meeting bags
- 3 Push notifications through Meeting App
- Banner ad with link to website in Meeting App
- Listing in program book

## Gold Sponsor (4 available) \$20,000

- Gold sponsor recognition in program book
- Supporter conference signage recognition
- 10' x 10' exhibit space in a prime location
- Faculty dinner or Breakfast Symposium Sponsorship\*
- Ability to sponsor a Product Theater\*\*
- 5 complimentary program badges
- Full-page ad space in meeting program
- Inclusion of 1 printed piece in attendee meeting bags
- 2 Push notifications through Meeting App
- Banner ad with link to website in Meeting App
- Listing in program book

## Silver Sponsor (2 available) \$10,000

- Silver sponsor recognition in program book
- Supporter conference signage recognition
- 10' x 10' exhibit space in a prime location
- Ability to sponsor a Product Theater\*\*
- 4 complimentary program badges
- Half-page ad space in meeting program
- 2 Push notifications through Meeting App
- Banner ad with link to website in Meeting App
- Listing in program book

## Bronze Sponsor (2 available) \$7,500

- Bronze Sponsor recognition in program book
- Supporter conference signage recognition
- 1 8' exhibit table in a prime location
- Opportunity to sponsor either a coffee break and/or cocktail reception with full recognition
- Ability to have promotional banners throughout the conference area
- 3 complimentary program badges
- Half-page ad space in meeting program
- 2 Push notifications through Meeting App
- Listing in program book

## Program Sponsorship \$5,000

- Inclusion in program guide
- 1 8' exhibit table
- Opportunity to sponsor a coffee break with full recognition
- Product Theater\*
- 2 complimentary program badges
- Listing in program book

## Exhibit Only \$3,500

- Inclusion in program guide
- 1 8' exhibit table
- 2 complimentary program badges
- Listing in program book

**A limited number of displays are available. Please reserve your space early.**

Location of display will be assigned by the planning committee. All breaks will take place within the exhibit hall area.

## Program Book Advertising

- Full-page ad space \$3,000 each
- Half-page ad space \$1,500 each

## Meeting Bags \$3,000

- Imprinted with supporter logo
- Large Logo (1 available)

## Hotel Key Cards \$3,500

- Up to 500 key cards with sponsor branding

## Inclusion of materials in meeting bags \$1,500

- 1 printed piece placed inside bags

## Room Drop \$3,000

- Delivery of materials in the rooms of all delegates staying at The Diplomat Beach Resort

## Eblast Opportunity \$1,500

- Eblast of approved message to FSIPP 2020 attendees

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## FSPMR Annual Meeting Dinner Sponsorship \$10,000

Have an audience of approximately 50 PM&R physicians. Not a CME activity. 15 minute presentation time for your company/product. Your company name and logo acknowledged/thanked on FSPMR website. [www.fsmpr.org](http://www.fsmpr.org), in FSPMR next quarterly newsletter.

More info, questions: FSPMR Executive Director [lorry4@earthlink.net](mailto:lorry4@earthlink.net) | 904-994-6944

### \*Symposia Sponsorship

Symposium sponsorships are restricted to Diamond, Platinum, Gold and Silver sponsors only. Symposia topic and faculty and reserve the right to alter or change to insure compliance, fair balance and program integrity. Symposia times will be assigned on a first come, first served basis. Symposia fees are not inclusive of Food and Beverage charges associated with the sponsored event. Food and Beverage for the session must be coordinated through the meeting planners and comply with acceptable standards for the session. Symposia fees do include: Audio-Visual, inclusion in the meeting program, symposia space, signage and any required reporting to comply with the Sunshine Act. Any hand-outs or materials associated with symposia must be pre-approved by the planning committee and provided by the symposia sponsor.

### Break and/or Cocktail Hour Sponsorship

Break Sponsorships are reserved for Program level sponsors and above. Cocktail Hour Sponsorships are reserved for Bronze level sponsors and above. Breaks and/or Cocktail receptions will be held in the main exhibit hall. Sponsor will receive recognition via signage during the break, on the main agenda, on all agenda boards and signage throughout the meeting and in the program guide. Break and/or Cocktail Sponsorships are not inclusive of any Food and Beverages served during the sponsored events. Food and Beverage for the event must be coordinated through the meeting planners and comply with acceptable standards.

### Company/Product description listing in program

All exhibitors and sponsors will receive complimentary listing in the meeting program. Each listing will contain the company name, logo and 50 word description of the company/products and/or services.

Email your 50-word product/company/service description to the program planners no later than May 1, 2020 for inclusion in the meeting program at: [raedden@mantrameetings.com](mailto:raedden@mantrameetings.com)

To complete the online exhibitor application and submit payment online, please contact meeting planners.

For questions or more information contact:

Michelle Byers

Florida Society of Interventional Pain Physicians (FSIPP)

Executive Director

7092 Larkspur Lane

Middletown OH 45044

[director@fsipp.org](mailto:director@fsipp.org)

For Questions Contact

Michelle Byers | [michellehbyers@gmail.com](mailto:michellehbyers@gmail.com)

Raedden Robson | [raedden@mantrameetings.com](mailto:raedden@mantrameetings.com)



## EXHIBIT HOURS

Thursday, July 16, 2020

Set-Up: Beginning at 3:30pm

Friday, July 17, 2020 Exhibits Open: 7:00 am - 7:00 pm

Breakfast/Registration 7:00 am- 7:45 am

10:00am - 10:30am: Break with Exhibitors

3:00pm - 3:30pm: Break with Exhibitors

5:30 pm- 6:00 pm: Cocktail Reception

Saturday, July 18, 2020 Exhibits Open: 7:00 am - 5:00 pm

Breakfast/Registration 7:00 am- 8:00 am

10:00am - 10:30am: Break with Exhibitors

2:30pm - 3:00pm: Break with Exhibitors

Sunday, July 19, 2020 Exhibits open: 7:00 - 10:30 am

Breakfast 7:00 am- 8:00 am

10:00am - 10:30am: Break with Exhibitors

Exhibits Breakdown 10:30 am

\*Times may vary from this schedule. A final schedule will be provided closer to the date of the meeting.

Symposia outlines due by: June 15, 2020

Company/Product description due: June 1, 2020

Advertising outline due by: May 10, 2020

All Exhibitor and Sponsorship fees due by: June 15, 2020

For Questions Contact

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Raedden Robson | [raedden@mantrameetings.com](mailto:raedden@mantrameetings.com)

## HOUSING INFORMATION

A block of rooms is being held for the FSIPP Annual Meeting at The Diplomat Beach Resort, Hollywood, FL

After commitment has been confirmed, Exhibitors may reserve hotel rooms. Exhibitor rooms must be secured through FSIPP Registration site by June 1, 2020. Guest rooms are available for the nights of July 16-20, 2020. A credit card will be required to hold reservations.



# SPONSORSHIP COMMITMENT FORM

Increase your company's exposure at the FSIPP conference by providing commercial support. Sponsorship opportunities are listed below. Refer to the other pages in this prospectus for complete details on each support level or event. Please check the box next to your sponsorship commitment. Sponsorship support is offered on a first come first serve basis.

Authorized Representative \_\_\_\_\_

Title \_\_\_\_\_ Organization \_\_\_\_\_

Mailing Address \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_

For questions regarding sponsorship, opportunities and/or additional documentation, please contact Michelle Byers, Executive Director, FSIPP | michellebyers@gmail.com | 415-518-5391

<input type="checkbox"/> Platinum Sponsorship	(2 available)	\$30,000
<input type="checkbox"/> Gold Sponsorship	(4 available)	\$20,000
<input type="checkbox"/> Silver Sponsorship	(2 available)	\$10,000
<input type="checkbox"/> Bronze Sponsorship	(2 available)	\$7,500
<input type="checkbox"/> Program Sponsorship		\$5,000
<input type="checkbox"/> Exhibit Only		\$3,500
<input type="checkbox"/> Full-page ad space		\$3,000
<input type="checkbox"/> Half-page ad space		\$1,500
<input type="checkbox"/> Meeting Bags - Large Logo (2)		\$3,000
<input type="checkbox"/> Meeting App - Large Logo (2)		\$3,000
<input type="checkbox"/> Hotel Key Cards		\$2,500
<input type="checkbox"/> Material in meeting bags		\$1,500
<input type="checkbox"/> Eblast to members		\$1,500
<input type="checkbox"/> Room Drop		\$3,000
<input type="checkbox"/> FSPMR Annual Business Meeting Dinner		\$10,000

Total Commitment \_\_\_\_\_

Name on Card \_\_\_\_\_ Card Number \_\_\_\_\_

Exp Date \_\_\_\_\_ Security Code \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_



July 17-19, 2020  
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Hollywood, FL



## Florida Society of Interventional Pain Physicians & Florida Society of Physical Medicine and Rehabilitation

### Exhibitor Agreement

Company \_\_\_\_\_  
(please print exactly as name should appear in program and on signage.)

Contact \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Please indicate any competitive companies. We will try to recognize this in booth placement, but we cannot make any guarantees.

\_\_\_\_\_  
\_\_\_\_\_

Exhibit space assignment. Exhibit space will be assigned at the sole discretion of show management and will be based on the date of request and consideration of competition.

On-Site Representatives

1.) \_\_\_\_\_ 2.) \_\_\_\_\_  
(Additional representatives \$250/each)

Amount enclosed \$ \_\_\_\_\_

Submission of this form and payment for exhibit space at this event means you have read and will comply with the Rules and Regulations.

Please make checks payable to: Florida Society of Interventional Pain Physicians

Michelle Byers

Florida Society of Interventional Pain Physicians (FSIPP)

Executive Director

7092 Larkspur Lane, Middletown, OH 45044

director@fsipp.org

FSIPP Federal Tax ID# 04-3722319

For Questions Contact  
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